

ADLForms Testimonials

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Qld General

- "... we have achieved quite a large saving ..."

Kris Herron
Raine & Horne Carseldine/Bracken Ridge (Qld)

- "... make our working lives easier."

Kayleen Murphy
Professionals Nerang (Qld)

- "... nothing but the utmost help ..."

Susan Barry-Cotter
The Investment Focus Real Estate P/L (Qld)

- "... the service has been outstanding ..."

Sheridan Lee
Acacia Realty (Qld)

- "... forms can be produced very quickly and with no fuss."

Stanley J. Crook A.R.E.I.
Raine & Horne Portfolio Sales (Qld)

NSW General

- "... a fantastic, easy to use and economical software package."

- "... ensures piece of mind with legislative issues."

Clare Rutledge
NSW Property Management Associate
RAY WHITE REAL ESTATE (NSW)

- "... great value for money and an asset to any Real Estate Company."

Carmel McAndrew
Ray White Real Estate
Prince St Grafton (NSW)

- "... best 'product' we have ever used over the last 27 years"

- "... full marks ... for the simplicity of the product"

Martin Varney
Varney's Professionals
Dee Why – Sydney (NSW)

Old Sales Contracts

- **"The electronic version and the layout of the Items Schedule 'of the sales contracts' is easier to use than the REIQ version."**

Brian P Fisher
General Manager
Statewide Conveyancing Shop (Qld)

- **"... I believe their contracts to be equal to, if not superior, to any alternative available at this time."**

Laurie Metcalfe
Ray White Lowood (Qld)

- **"... the ADL Sales Contracts and forms are professional, easy to use, legally sound and very cost effective."**

Stanley J. Crook
Queensland Residential Property Services (Qld)

- **"The seal of approval ... of neither 'The REIQ or QLS' is mandatory and has no affect on the legality or otherwise of the Contract."**

Robin J Thomson
Thomson Law
Paddington (Qld)

- **".. the contracts produced by ADL Software are easier to read and complete in the Items Schedule"**

Paul Lupi
Chief Executive Officer
Property Training Qld

"... we have achieved quite a large saving ..."

I would like to take the opportunity to give you a little feedback on your program and the effect it has had in our business activities. Since commencing to use **ADLFORMS** we have found that we have achieved quite a large saving when printing forms within the office. The staff find the program extremely easy to learn and use. There was virtually no training time involved.

I especially appreciate the fact that mistakes don't result in extra costs to the company, as we simply recall the form, make the appropriate changes, and reprint. The forms are available on all computers with a minimum of fuss. Keep up the good work, and perhaps you may have some other applications which you will produce in the future.

Kris Herron

Raine & Horne Carseldine/Bracken Ridge (Qld)

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"... make our working lives easier."

We have been using **ADLFORMS** since April 1997 and over that time we have seen your product constantly improving to make our working lives easier. We have never had any problems using **ADLForms**. It is an extremely simple and efficient concept that has clearly been designed for the individual user and has enabled the hindering amount of paper work and time required to complete the Legislative Forms, to be condensed and reduced. Many thanks to ADL Software and congratulations to a good support team.

Kayleen Murphy

Professionals Nerang (Qld)

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"... nothing but the utmost help ..."

It gives me great pleasure to be able to thank your office for the support and help given regarding the **ADLFORMS**. In times of computer breakdowns, updates with PAMD forms and legislature and actually anything at all to do with the program, nothing but the utmost help was given to this office. The people who answer the phone just go out of their way to make sure every effort is made so that queries are answered in the easiest most polite manner.

Susan Barry-Cotter

The Investment Focus Real Estate P/L (Qld)

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"... the service has been outstanding ..."

We feel the service we have received from ADL Software has been outstanding and we would wholeheartedly recommend ADL Software to any relevant companies.

Sheridan Lee

Acacia Realty (Qld)

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“... forms can be produced very quickly and with no fuss.”

My staff have found **ADLFORMS** a pleasure to use and your staff have been refreshingly pleasant and helpful in guiding us through the initial installation. Your program is so simple to use, forms can be produced very quickly and with no fuss.

Stanley J. Crook A.R.E.I.

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“... a fantastic, easy to use and economical software package... ensures piece of mind with legislative issues.”

I would just like to thank you on behalf of all the Ray White offices in New South Wales for providing such a fantastic, easy to use and economical software package.

The comments I am receiving from the offices using your package are those of relief as it has enabled them to streamline line their paperwork, look more professional and never have to worry about running out of forms again!!! Your support and flexibility with the forms has also been extremely beneficial and ensures piece of mind with legislative issues.

Clare Rutledge
NSW Property Management Associate

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“... great value for money and an asset to any Real Estate Company.”

I would like to take this opportunity of putting in writing my absolute appreciation of being able to put to practical use the forms from your software program.

I had been trying to find a company in NSW that could provide me with a Condition Report that could be typed instead of handwritten. This was extremely important to me as far as my professional image to my landlords and tenants was concerned. The ADL software not only offers a Condition Report but numerous other forms that we have been able to use to improve this image.

The ADL software is very easy to use and if we have ever had a problem the support we have received has always been friendly and helpful.

I would recommend ADL software as great value for money and an asset to any Real Estate Company.

Carmel McAndrew
Ray White Real Estate

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"... best 'product' we have ever used over the last 27 years"

"... full marks ... for the simplicity of the product"

Good morning,

Firstly let me say your product is one of the best we have ever used to assist a busy Real Estate office over the last 27 years.

And full marks to your team for the simplicity of the product.

Martin Varney
Varney's Professionals

Dee Why – Sydney (NSW)

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"The electronic version and the layout of the Items Schedule 'of the sales contracts' is easier to use than the REIQ version."

I have used ADL Software Contracts and seen a number of them come through our conveyancing practice.

When we first saw them in the office we took time to carefully consider all of the provisions to ensure all necessary aspects of a conveyance were dealt with to our satisfaction. I was very favourably impressed. I especially liked the ease of use of the electronic version, the helpful comments, the buyer's confirmation page and the flexibility of the document.

The electronic version and the layout of the Items Schedule is easier to use than the REIQ version. Without the constraints of the REIQ and the Law Society, I have also noticed that ADL is able to update the contracts immediately a change in the law occurs.

We now use the ADL software House and Land and Community Title Contracts in preference to the REIQ contracts. I have no hesitation in recommending ADL Software contracts to others in the industry.

Brian P Fisher
General Manager

Statewide Conveyancing Shop (Qld)

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“... I believe their contracts to be equal to, if not superior, to any alternative available at this time.”

My office has been using the **ADLFORMS** Sales Contracts since their inception in 2002 and have found them very easy to understand and use. The layout is easy to follow and, with clause and item cross-referencing, they are easy to explain to our clients. The use of **ADLFORMS** Sales Contracts has been a great cost saving over the past two years for my agency and we have found that they are very well accepted by, not only our clients, but also the solicitors and conveyancing agents who have need to act on these contracts for settlement purposes.

Given that ADL Software have listened to, and quite often efficiently acted upon, constructive comments in respect to their contracts, I believe their contracts to be equal to, if not superior, to any alternative available at this time.

I would recommend to any agency, which is not currently using **ADLFORMS** Sales Contracts, to seriously consider the benefits associated with implementing their use. For that matter, their whole range of forms, their service and friendly support complement my business and make forms completion almost a pleasure.

Laurie Metcalfe

Ray White Lowood (Qld)

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“... the ADL Sales Contracts and forms are professional, easy to use, legally sound and very cost effective.”

In my capacity as a Consultant and Business Advisor to Real Estate agencies and Real Estate Agency Sales Broker in Qld, I have had the need to evaluate many aspects of the operation of the average Real Estate Agency, including forms and contract usage and processing. As a result I was very pleased to see the emergence of a fresh, competitive service in the Forms/Contract segment of the industry a few years ago, in the form of ADL Forms.

Through my contacts within the industry I have found many agencies who use the ADL Forms service for, not only all Sales & Property Management forms generation, but also the production of Residential Sales Contracts.

In my opinion the ADL Sales Contracts and forms are professional, easy to use, legally sound and very cost effective.

I recommend **ADLForms** and Contracts to all my clients as a simple means to achieve greater productivity and cost savings within their businesses. To this end I receive no commissions or kickbacks from ADL Software. Their excellent service and support makes them an obvious choice for Sales Contracts, Sales Forms and Property Management Forms within the industry.

Stanley J. Crook

Queensland Residential Property Services (Qld)

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“The seal of approval ... of neither ‘The REIQ or QLS’ is mandatory and has no affect on the legality or otherwise of the Contract.”

We write to you regarding the ADL Software House and Land Contract. We note your query as to whether or not this Contract is legal if it does not have the approval of the REIQ or QLS.

The seal of approval, whilst pleasant to have, of neither group is mandatory and has no affect on the legality or otherwise of the Contract.

A Vendor and Purchaser could, if they desire, draw up their own Contract and whilst it may have deficiencies it would still be a legal document.

Whether the Contract being used is an REIQ approved document or the ADL document, the “Warning” attached to Contracts, Forms 30c, in accordance with *Property Agents and Motor Dealers 2000* enjoins all parties contemplating signing a Contract to obtain independent legal advice.

Thus while the **ADL Forms** Contract is a legal document any prudent person could follow the advice set out in the “Warning Statement”.

Robin J Thomson
Thomson Law

Paddington (Qld)

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“.. the contracts produced by ADL Software are easier to read and complete in the Items Schedule”

I have no hesitation in recommending the ADL version of the contracts for use in Queensland for the Sale of House and Land or the Sale of a Residential Unit. Real Estate Agents in Queensland have a large range of compulsory forms they are required to use in real estate transactions and activities. However there is no standard or compulsory Contract of Sale form.

In Queensland there are two commercial versions of forms generating software available to agents. ADL Software is one of the organisations providing such software. Since being involved in the property training industry I have had the opportunity to use both systems. Property Training Qld now uses ADL Software exclusively for training purposes. The software is very user friendly and has the ability to convert forms into Adobe PDF format. This allows agents to save and forward forms and contracts by email.

In particular the contracts produced by ADL Software are easier to read and complete in the “Items Schedule”. Agents who “hand write” a contract will find the layout very user friendly. There has been a misconception by agents for a number of years that the REIQ contract is the only “valid” form of contract in Queensland. Some solicitors may even promote this position. It should be noted that the Queensland Law Society shares ownership of the copyright of the REIQ contract with the Institute. They may even share in some of the royalties of this copyright.

In conclusion it should be noted that users of ADL Software only have to pay an annual subscription for the package and can use as many copies of all forms at no extra cost. This makes it the most cost effective Real Estate forms generating software available on the Queensland market.

Paul Lupi
Chief Executive Officer

Property Training Qld

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